



DRIVEN BY





About Us

Welcome to oneteam™. A modern partnership between Affinity Creative Group and kabookaboo, developed with one objective in mind: to provide our clients more...

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Affinity Creative Group and kabookaboo digital marketing are the founding members of oneteam.™ Forming a strategic alliance in 2023 and assembling 30 employees working across Northern California, the Midwest, the Southwest, South Florida and South America.

more experience. more creativity. more strategy. more results.



Our Path



BRAND • WEB • RETAIL

Beautifully Designed Experiences

Deeply Insightful Approach

Experienced, Thoughtful Partners

Since 2012

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DIGITAL · SOCIAL · CONTENT

Strategically Driven

Influencing Customer Behavior

Nimble, Transparent Partners

Since 2001



Our Foundation

WE'RE A TEAM

Learn together.

Work together.

Succeed together.

WE'RE IN IT WITH YOU

Less meeting. More interaction.

Follow through. Follow up.

Your success is our success.

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GO FURTHER

Dive deep into strategy.

Connect brands & creativity.

Guide from ideation to execution.



Bringing Brands To Life



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BRAND DEVELOPMENT

PACKAGING DESIGN

DIGITAL MARKETING

CONTENT CREATION



Brand Development

- Brand Naming
- **Brand Identity Creation**
- Corporate Branding
- Brand Positioning
- Story, Voice, Look & Feel
- **Brand Guidelines**



At its essence, a brand represents a promise. This promise ensures clarity in the brand positioning, develops alignment with the target audience, and entices the consumer through a visual connection.

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Horizontal Logo Horizontal Logo & Wordmark & Space Clear Space



ERSBURC ERSBURC STPETERSBURG DISTILLERY

Primary Color Palette









IL MULINO DIVINO

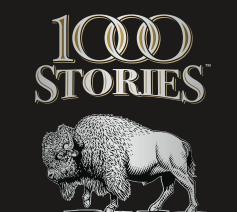






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Packaging Design

- Label Design
- Brand Refresh
- Premiumization
- Portfolio Tiering
- Franchise Expansion
- Custom Glass
- Unboxing Experiences



A powerful tool for differentiation and engagement, a beautifully crafted and expertly executed package design attracts attention, connects with consumers, and communicates brand value. Memorable packaging will always equate to significant impact.

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NATHAN COOMBS ESTATE

CRISTINA'S SIGNATURE

COOMBSVILLE NAPA VALLEY

2021







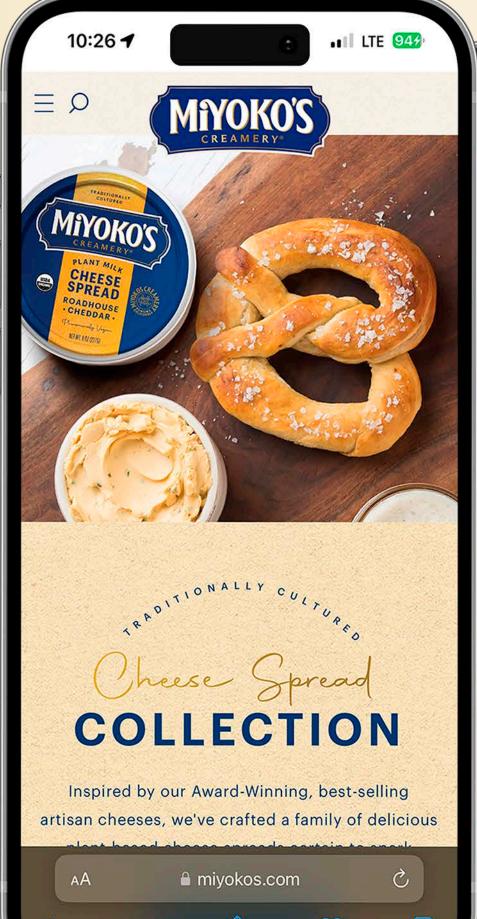
Digital Marketing

- Bespoke Websites
- Ecommerce
- Social Media
- Advertising
- Email/CRM
- SEO/SEM/PPC
- Influencer Marketing



Masterful website design and digital marketing are critical for any brand's success. They impact customer satisfaction, conversion, and engagement and in turn, drive business growth, emotional connection and overall brand affinity.

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NEW FLAVOR

MEET OUR CINNAMON RAISIN CREAM CHEESE

oy a sweet start to your day! Crafted with just seven simple organic ingredients.

LEARN MORE

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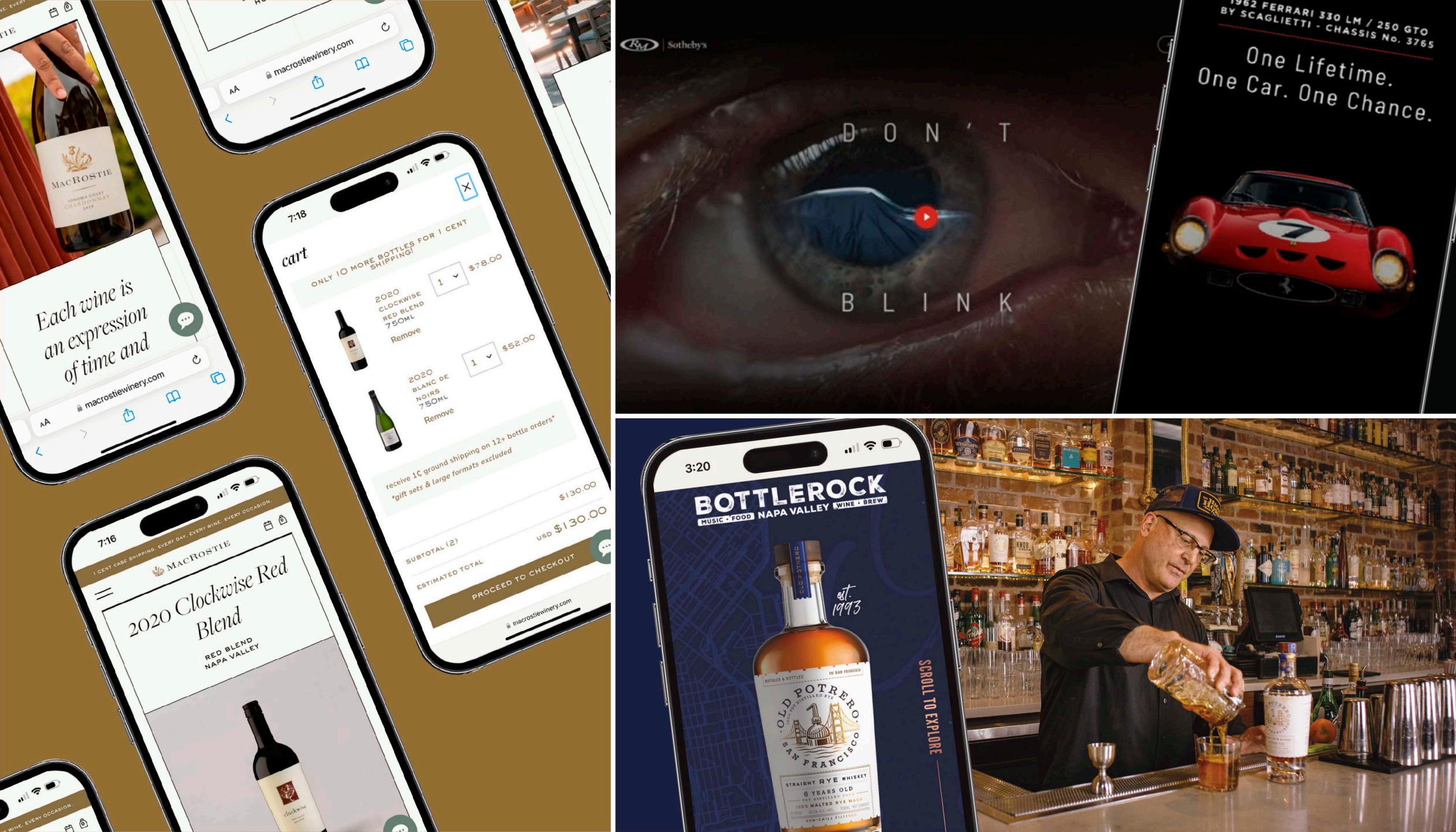


Perfect FOR:

WAYS TO ENJOY OUR: uropean Truffle Artisan Plant Milk Cheese

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Content Creation

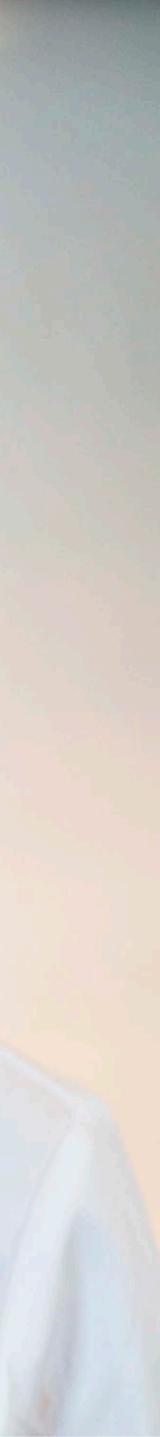
- Brand Anthem Videos
- Lifestyle Videos & Photos
- Studio Videos & Photos
- Social Stories
- Custom Illustrations
- Copywriting



Strategic content development fuels digital marketing, engages audiences, and builds brand authority. When done with the right balance of creativity and strategy, it drives customer acquisition and retention while driving increased revenue opportunities.

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Credentials

Since 2001, we have specialized in the wine & spirits industry.

Today, our clients include more than 350 brands as well as 9 of the top 10 and 30 of the 50 largest producers in the U.S.

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14 Hands 1924 1000 Stories Acidity Trip Apothic Wine Beckstoffer Vineyards Bell Wine Cellars Bien Nacido Vineyards **Black Stallion Estate Winery Bogle Vineyards & Winery Boisset Wines** Bota Box C. Mondavi & Family Cakebread Carlo Rossi Chamisal Vineyards Chappellet Winery Charles Krug Chateau St Michelle Cline Family Estate Columbia Winery **Constellation Brands** Copper Cane Coppola Diamond Collection Crimson Wine Group Cuvaison Estate Wines Cycles Gladiator Delicato Family Vineyards Deutsch Family Wine & Spirits Distinguished Vineyards Donum Estate Dreaming Tree Duckhorn Vineyards E&J Gallo Winery East Side Crossing Edna Valley Vineyards Fantesca Estate Fetzer Vineyards Flat Top Hills Flora Springs Family Estate **FN** Cellars

SELECT WINE BRANDS & PRODUCERS

FRE Alcohol-Removed Wine Force & Grace Freixenet USA Gary Farrell Winery Gato Negro Gerard Bertrand Gloria Ferrer Ghost Pines Gnarly Head Graffignia Hahn Family Wines Hand on Heart Harney Lane Winery House of Smith Jackson Family Wines King Estate Louis M. Martini MacRostie Winery Markham Vineyards Menage a Trois Mercer Bros. Merriam Vineyards Miller Family Wine Co Noble Vines O'Neill Vintners Oak Ridge Winery **Oliver Wine Company** optik Paul Hobbs Winery Pine Ridge Vineyards Peju Province Winery Portlandia Priest Ranch Raymond Vineyards Riboli Family Wines **Robert Mondavi Private Selection** Rodney Strong Wine Estates **Rombauer Vineyards** Saint Clair Family Estate Scheid Vineyards Seaglass Wine Shannon Ridge

Simi Winery Somerston Wine Co Stags Leap St. James Winery Talbot Vineyards Terlato Wines Textbook Wines The Wine Group Three Finger Jack Trinchero Family Estates Trinchero Napa Valley VSPT Wente Family Estates Whitehaven Wine Hooligans WX Brands Z. Alexander Brown Wines

SPIRITS & RTDS

Anchorage Distillery Authentico Tequila Bacardi Rum Camerena Tequila Doughball Whiskey E&J Brandy El Fumidor Tequila Freshie Tequila Seltzer Grey Goose HIRSCH Whiskey Johnnie Walker Mi Campo Tequila Miami Cocktail Co Monaco Cocktails Muralist New Amsterdam Vodka Old Potrero Rye Redwood Empire Whiskey RumHaven Sabe Cocktails Scotch Malt Whiskey Society St. Petersburg Distillery Tres Agaves Tequila



Credentials

Our deep experience in the Wine & Spirits industry also bridges over to Premium Lifestyle Brands.

We are privileged to serve a range of leading brands across speciality consumer products, premium hospitality and ultraluxury collectibles.









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Let's talk!

Our oneteam[™] philosophy means that one person's success is everyone's success, and in this case, **your success is our success.**

We're excited about the opportunity to partner with your team.

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